# Rhea Ghanshani

Intellectual property prosecution, management, contentious matters, assignment and license agreements, and transactions.

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## EXPERIENCE

# Associate

Khaitan & Co | May 2019 - Present

Intern | November 2018 - March 2019

- Preparing intellectual property assignment and license agreements, software license and purchase/sale agreements, and brand acquisition agreements for various clients, advising on non-disclosure/confidentiality agreements and intellectual property aspects of consultant and employee agreements.
- Represent and advise international clients engaged in information technology, retail, jewellery, education, apparel, and media and entertainment involving:
- 1. **Trademark Prosecution**: conducting trademark clearance searches; preparing and filing applications; providing advice on specification of goods/services; attending hearings at the Trade Marks Registry.
- 2. Trademark Oppositions/Cancellation Actions: trademark monitoring and reporting conflicting marks to clients along with advice on chances of success and alternative strategies such as co-existence agreements and cease and desist notices; preparing and filing oppositions and cancellation actions on appropriate grounds.
- 3. Regularly liaising with foreign attorneys and drafting cease and desist notices against infringers, with respect to the above.

#### • Represented and advised the following clients on intellectual property aspects in transaction:

- 1.A large Indian multinational conglomerate company (and its related entities) as part of various acquisition transactions including one relating to a large Indian retail group.
- 2.A Japanese multinational conglomerate company for an investment in an ed-tech company having one of India's largest learning platforms.
- 3.A large publicly traded Indian electrical equipment company in acquisition transactions relating to consumer goods.
- Represented a German luxury fashion house and a German high-tech photonics company on *successful actions in relation to domain name disputes* before the National Internet eXchange of India, and advise international clients on domain name disputes.

#### INTERNSHIPS

Red Chillies Entertainment Private Limited | August 2018 - October 2018

• Assisted in drafting agreements for performers and no objection certificates; conducting research on OTT (over-the-top) platform regulations; and prepared a privacy policy and terms of use for a website.

Neolegal Associates | July 2018 - August 2018

• Conducting trademark clearance searches; attending hearings at the Mumbai Trade Marks Registry; and assisted in drafting letters of withdrawal, notices of opposition, and responses to examination reports.

Hewlett Packard Enterprise India | October 2017 - November 2017

• Assisted in reviewing non-disclosure agreements, contractual clauses, and request for proposals; and researching on the Persons with Disabilities Act, 2016.

Times Music – A Division of the Times Group | October 2016 - November 2016

• Assisted in drafting agreements and addendums related to license and assignments of films, sound tracks, and music albums.

#### SAB TV | February 2016

• Assisted in drafting articles on matters such as performer's royalty and statutory warnings, suggestions on tariff issues related to television services to TRAI (the Telecom Regulatory Authority of India); and conducted a meeting regarding terms of a performer's agreement.

#### Divya Shah Associates | June 2015

• Assisted in litigations before the Bombay High Court and Small Causes Court pertaining to testamentary and property matters and attending court receiver meetings.

### EDUCATION

- B.B.A., LL.B. (Hons.), SVKM's NMIMS Kirit P. Mehta School of Law CGPA 3.69/4.
- Completed certificate courses in intellectual property from World Intellectual Property Organisation and Institute of Intellectual Property Studies, NMIMS University.
- HSC (XII), H. R. College of Commerce and Economics 85.54%.
- ICSE (X), The Bai Avabai F. Petit Girls' High School 89%.

#### PUBLICATIONS

- Co-authored articles on the developments in Indian trademark law for publications such as World Trademark Review and Lexology.
- Published research papers, and authored a blog post and article in the newsletter of SVKM's NMIMS Kirit P. Mehta School of Law.

#### ACHIEVEMENTS

- Lex Fortissimus 5th National Moot Court Competition, Bangalore Institute of Legal Studies -2018.
- Novice Level, Indian Women's Debating Championships, IIT Bombay - 2015.