**WORK EXPERIENCE**

*Email: rahulgarg1810@gmail.com Ph. No: 7082274167/9899806297 Location: New Delhi*

*An experienced Intellectual Property Professional (6+ years in the field of IP) looking forward to securing a challenging position in a reputable organization. Strong expertise in patent prosecution and analysis. Additionally. I had around 1.5 years of experience in sales domain before joining the IP Field.*

RAHUL GARG

*Registered Patent Agent-INPA-3640*

***SENIOR PATENT ASSOCIATE***

*LALL & SETHI,* ***AN IPR LAW FIRM***

*21/12/2021 – Till Date New Delhi*

*Role and Responsibilities*

**Inventor Interaction/Patent Draft Prepare:** Extract all the relevant information of the invention by interacting with the inventors for a better understanding of the key aspects of the invention. Prepare the draft of provisional and non-provisional applications and send the draft to the inventor/clients for review. Critically analyze the claims of non-provisional application to widen or narrow down the scope of claims. Filing of the provisional and non-provisional application.

**Search and Analytics:** Novelty Search/ Prior Art Search, FTO (Freedom to Operate), Invalidation Search, Infringement Analysis.

**Report Preparation:** Categorize results according to relevancy. Indicate similarities and differences of prior arts with respect to the subject invention. Perform in-depth claim analysis for FTO/ search clearance. Share the draft report with the seniors and seek feedback. Update the report in view of feedback received and circulate the final report with concerned stakeholders.

**Office Action Response:** Study the rejections raised by the examiner in the office action. Compare the prior arts cited by the examiner with the invention and prepare arguments (technical differences) for the response. Suggest amendments to overcome the examiner’s rejections.

**Vetting of Patent Files/Claim Charting and Evidence of use charts:** Patent proofreading, analyzes each patent claim by breaking and provides a rating which allows the better enforceability of pending or granted patent. Thereafter, prepare a report on comprehensive mapping of each element of the patent claim(s) to the infringing (accused) product or a standard.

**Attending Hearing and Preparation of Written Submission:** Prepare the comments for the clients to contest the objections raised in hearing notice. Attend the hearing via video-conferencing or in-person before the concerned Controller. Prepare the written submission and file the written submission.

**Patent Databases:** Google, ORBT, ESPACENET

***SENIOR PATENT ASSOCIATE***

*ZEUSIP,* ***AN IPR LAW FIRM****.*

*08/2021 - 12/2022 New Delhi*

*Role and Responsibilities*

**Office Action Response:** Study the rejections raised by the examiner in the office action. Compare the prior arts cited by the examiner with the invention and prepare arguments (technical differences) for the response. Suggest amendments to overcome the examiner’s rejections.

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**SKILLS**

Novelty/ Prior-Art Search Freedom To Operate

 Validation/ Invalidation Search

Infringement Analysis

Vetting of Patent Files, Technology Scouting, Pre-grant oppositions and post-grant oppositions, Preparing review Petition

Attending hearing for the Patent and Designs matters at the Patent Office

Office Action Responses, Written Submissions

Well versed with Orbit and Patseer patent databases

**EDUCATION**

***M Tech – Electronics Instrumentation & Control Engineering***

Thapar University, Patiala, Punjab

*2011 - 2013 First Division*

***B Tech - Electronics Instrumentation & Control Engineering***

The Technological Institute of Textile & Sciences, Bhiwani, Haryana

*2006 - 2010 First Division*

**TRAININGS**

***NOKIA SIEMENS NETWORK (NSN), Noida***

*(Feb 2010- December 2010)*

*Worked in Fault management department of NSN, handling alarms of BSS in CITRIX platform, communicating with the filed Engineer related to the Alarms, Prepare the report and update about the serious alarms to the senior management.*

***YOKOGAWA INDIA, Bangalore***

*(December 2013- July 2014)*

 *Learnt about the Yokogawa Systems which ranges from CENTUM VP, PROSAFE, Cyber Security and Leadership Development program to keep acquainted with a plant complex procedures and emergency Standard Operational Procedures.*

**WORK EXPERIENCE**

***BUSINESS DEVELOPMENT ASSOCIATE***

*ORIONIS IP,* ***AN IPR LAW FIRM***

*08/2015 - 02/2020 Gurugram, Haryana*

*Role and Responsibilities*

**Lead Generation:** Collect the data of the leads who wish to file the Patent application in India and establish the initial communication to let the lead know about the procedure and charges of filing the patent application in India.

**Cold Calling**: Communicate with the lead to establish a good rapport and provide the detailed information of the services offered via email/telephone/in-person meeting.

**Preparation of PPT:** Prepare the PowerPoint Presentation Slides to convey the information about the patent filing procedure and the services offered by the firm to the client/lead.

**Client Interaction/ Building Network/Marketing:** Participate physically in the interaction events such as BNI, Industrial meets and inform or pitch the participants about the services offered along with the benefits of the services.

**Post-Sales Support**: Provide the post-sales support such as informing the client/lead about the important timelines, publication and grant of the Patent.

**Trademark Prosecution:** Preparation of responses for the office action issued by the Indian Patent Office

***TECHNICAL SALES CONSULTANT***

 *TECHVEDIC TECH*

 *08/2014 - 08/2015 Delhi, Haryana*

 *Role and Responsibilities*

**Analyze Customer Needs:** Receive the customers’ needs and establishing the technical needs of the customer and suggesting appropriate products. Explaining complex technical information to customers in a way that is easily understandable.

**Follow-up:** Following up with customers and resolving any issues

that may arise. Keeping customers informed about new technological products.

**Sales Target:** Ensuring that sales targets are consistently met over telephonic calls. Reporting to management about sales made. Updating records of customer communications and contact Information in CRM. Compiling proposals and reports related to technical products.

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***SENIOR PATENT ASSOCIATE***

*RNAIP, Technology and Attorneys,* ***AN IPR LAW FIRM****.*

*12/2020 - 07/2021 Gurugram, Haryana*

*Role and Responsibilities*

**Office Action Response:** Study the rejections raised by the examiner in the office action. Compare the prior arts cited by the examiner with the invention and prepare arguments (technical differences) for the response. Suggest amendments to overcome the examiner’s rejections.

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***SENIOR PATENT ASSOCIATE***

*LALL LAHIRI & SALHOTRA (Renamed as RAHUL CHAUDHRY& PARTNERS),* ***AN IPR LAW FIRM****.*

*02/2016 - 12/2020 Gurugram, Haryana*

*Role and Responsibilities*

**Inventor Interaction:** Extract all the relevant information of the invention by interacting with the inventors for a better understanding of the key aspects of the invention.

**Patent Draft Prepare:** Prepare the draft of provisional and non-provisional applications and send the draft to the inventor/clients for review. Critically analyze the claims of non-provisional application to widen or narrow down the scope of claims. Filing of the provisional and non-provisional application.

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**Office Action Response:** Study the rejections raised by the examiner in the office action. Compare the prior arts cited by the examiner with the invention and prepare arguments (technical differences) for the response. Suggest amendments to overcome the examiner’s rejections.

**Oppositions & Review Petition:** Prepare and filing Post-grant and Pre-grant oppositions at the Indian Patent Office, Prepare and filing review petitions at the Patent office.

**Attending Hearing and Preparation of Written Submission:** Prepare the comments for the clients to contest the objections raised in hearing notice. Attend the hearing via video-conferencing or in-person before the concerned Controller. Prepare the written submission and file the written submission.

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