**Curriculum Vitae**

**Mukti Kamal Tripathy**

Email: muktikamal.vms@gmail.com

Sex: Male

Nationality: Indian

D.O.B: - 17th April 1990 Contact no: (+91) 7980099729 / 9830305032

Seeking Managerial level position with a growth- oriented organisation in the areas of Sales and marketing.

* + - * Relationship Building
      * Sales Team Supervision
      * Territory Management
      * Key Account Management
      * New Account Development
      * Presentations & Proposals
      * Corporate management & Learning.
      * Customer service operation.
      * B2B & B2C Marketing

**Objective** :

To work for and organization which help in value addition and serve as a spring board to move ahead in my career by providing me interesting career opportunities and harness the best of my caliber. And i also want to grow professionally and personally in order to meet the organisational goal and to enhance critical thinking in order to solve problem an effect a change.

**Work experience:**

* Worked with Manufacturing Sector **(UNITED INDIA GEMS & JEWELLERY MANUFACTURING INDUSTRIES LIMITED)**; Worked as a Branch In Charge From 01st February 2011 to 22nd October 2012.
* Worked with Telecom Sector **(VODAFONE MOBILE SERVICES LIMITED)**; Worked as a Team Leader From 09th December 2012 to 31st October 2018.
* Worked with Telecom Sector **(RELIANCE JIO INFOCOMM LIMITED)**; As a Deputy Manager in Enterprise Business from 13th November 2018 to 31st March 2023.
* Working with Telecom Sector **(ISHAN TECHNOLOGIES)**; As a Manager in Enterprise Business from 10th April 2023 to till date.

**Skills/strength:**

* Good qualitative aptitude with excellent grasping power and eagerness to learn.
* Basic knowledge in MS word, excel, basic of hardware, internet and emails.
* Plenty of experience of working in groups has increased my capability of team work. And has helped me to developed excellent coordination, self-motivation and a passion to succeed skills.
* Linguistic ability: English, Bengali & Hindi

**Career Aspirations:**  As a forward–thinking sales person with 12+ years of experience in sales I know firsthand the importance of empathy and attentiveness in closing a deal. Am a strong team player, pick up new skills with ease, am practical and look for opportunities where I can add value both personally and through others.

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| --- | --- | --- | --- | --- |
| **Examination** | **Desipline** | **School/college** | **Percentage** | **Year of Passing** |
| Secondary (10) | General | Paniparul Mukteswar High school(H.S) | 52% | 2006 |
| Higher  Secondary(10+2) | Arts | Paniparul Mukteswar High school(H.S) | 63% | 2008 |
| Graduation (10+2+3) | Pass | Contai Prabhat Kumar College | 38% | 2011 |

**Educational qualification:**

**Achievements:**

* + - * Handled 15 team members and achieved targets of every month.
      * Received awards by Executive Director for achieved 3rd Position in state out of 76 people.
      * Good relationship with 200 + accounts and generating the revenue.
      * Contributed to good customer service.
      * Work with Special Project

**Personal Qualities:**

I am highly motivated, keen to add value and deliver excellent service. I am enthusiastic, conscientious and forward thinking. I have strong communication skills at all levels and have experience dealing with a wide range of staff, customers and clients. I am quick to learn and flexible in the range of tasks I can perform. I enjoy delivering results both personally and through my team utilizing onshore and offshore resources.

Having experience of sales, customer service, in addition to technical skills I am well placed to rise to challenges from different perspectives which allows me to see the bigger picture whilst retain a good grasp on the cogs and mechanisms to get the job done. I take pride in my ability to deliver

**Hobbies & interest** : playing cricket, listening music, travelling and photography.

**Personal detail:**

Permanent Address: Juki, Ramnagar, East Midnapur, West Bengal 721448

Current Address: Chandiberia, Sarada Nagar, Krishnapur, Newtown, Kolkata: 700102.

Religion: Hindu.

Status: Married.

**Declaration:**- I hereby declare that all the above statement are true to the best of my knowledge.

Thanks & Regards

***Mukti Kamal Tripathy***