

PRAKHAR SINHA

New Delhi · 7895585860

iprakharsinha@gmail.com · <https://www.linkedin.com/in/iprakharsinha/>

Lawyer | Consultant | Open networking. Currently working as an IPR Consultant and attorney with Arctic Invent. Hands-on experience of working with clients (including startups, individuals, research institutions, government institutions) in identifying and securing their intangible assets. Helping them in creation, review, and vetting of contracts, privacy policy, terms & conditions, etc. Highly skilled in managing client portfolios, identifying and closing new leads, sales & marketing function, margin improvement, and compliance.

EXPERIENCE

MARCH 2021 – PRESENT

IPR CONSULTANT & ATTORNEY, ARCTIC INVENT

Heading sales and marketing function, identifying and closing new leads, improving profitability and help business grow. My work at Arctic involves careful strategic planning and positioning in the appropriate markets, generate leads, meet with clients/customers, foster and develop relationship, develop business sales and marketing strategy.

Also, Trademark and copyright attorney, experience in search, drafting and filing, prosecution. Hands-on experience in creation, review, and vetting of contracts, T&C, Privacy policy, etc.

MAY 2018 – JANUARY 2020

LEGAL RESEARCHER, ADV. AMIT SINHA (LUCKNOW HIGH COURT)

Undertaking in-depth research into any aspect of the law. Gather and analyze research data, such as statutes, decisions, legal articles, codes, and documents. Prepare case status reports using MS Word. Prepare correspondences, documents, and other relevant files necessary.

EDUCATION

AUGUST 2020 – JUNE 2021

LL.M. (CRIMINAL LAWS), ORIENTAL UNIVERSITY, INDORE

Research methodology & writing skills, Criminology & Criminal justice system, Victimology, Human rights, corporate crimes, Police Law & Administration, International criminal laws. Dissertation on “Conjugal visitation rights of the Prisoners”

JULY 2012 – MAY 2017

B.A.LL.B.(HONS) WITH SPECIALIZATION IN ENERGY LAWS, UNIVERSITY OF PETROLEUM & ENERGY STUDIES, DEHRADUN

UG program dealing with the business, policy governance, regulatory, and legal aspects of various non-renewable/fossil fuels and renewable energy sources. It covered the business cycle operations, regulatory policies, governance mechanism and all-round legal perspectives in the entire energy basket market including commercial, taxation, and environmental governance

aspects.

Dissertation on "Copyright in Compilation of Data & Other derivative works"

SKILLS

- Communication skills (written & oral)
- Sharp work ethics
- Contract lifecycle management
- Intellectual Property Rights
- Business Development
- Client portfolio management
- Team player, collaborative & persuasive
- Attention to details
- Decision making
- Client relationship management

ACTIVITIES

Within 3 months of starting as a permanent employee at Arctic Invent, I was honored with 'Rising Star' Award for my amazing participation and excellent performance. Later, I was also honored with 'Client Service Award' for efficient client service and management. I carried the entire sales function and was able to close many deals and foster excellent professional relationships with many leads.

I love to connect with new people on various social media platforms and engage in healthy conversations and post things of my interest.

My hobbies include singing, watching new movies, retro music aficionado, likes to cook, and help my family in whatever way I can.

I aspire to become a successful professional, fulfill my dreams, and live my life to the fullest.